

# Perceptual Maps

# Data sheet

This questionnaire template is used to assess the consumer's perception on a given set of brands or products. For example, if the aim is to create a new breakfast cereal, the list should include well-known cereal products, such as Kellogg's All-bran, Kellogg's Cornflakes, Kellogg's, Cheerios MultiGrain, Nestlé Chocapic, etc. Fill in the brand or product names below – one for each table. Identify pairs of opposing attributes, such as cheap versus expensive, and add them to each table.

## Semantic differential scale

Ask your participants to rate each product according to their perception on the tables below.

1 \_\_\_\_\_

	-5	-4	-3	-2	-1	0	-1	-2	-3	-4	-5	
Cheap												Expensive
_____												_____
_____												_____
_____												_____
_____												_____
_____												_____

2 \_\_\_\_\_

	-5	-4	-3	-2	-1	0	-1	-2	-3	-4	-5	
Cheap												Expensive
_____												_____
_____												_____
_____												_____
_____												_____
_____												_____

						5				
						4				
						3				
						2				
						1				
				0						
-5	-4	-3	-2	-1		1	2	3	4	5
					-2					
					-3					
					-4					
					-5					